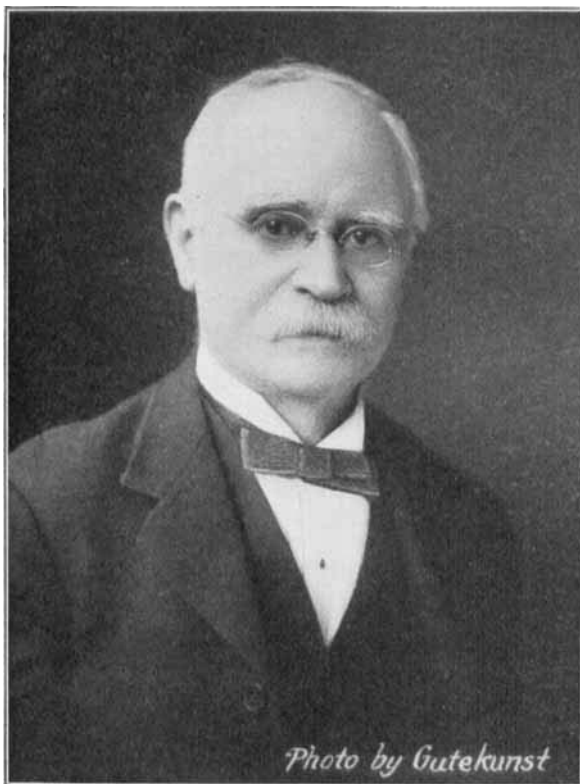


EDWARD H. HANCE.*



Edward Hance Hance, founder and senior member of Hance Bros. and White, Inc., of Philadelphia, died on December 14, 1914, at the Germantown Hospital. He was eighty-one years old and had been ill for some time.

Mr. Hance had a long and active career. He was born in the Quaker City on November 1, 1833 and received his early education at a private school at Gwynedd, Pa. Later, he returned to Philadelphia, and entered the employ of Gilbert, Wentz and Co. and of Charles Ellis, Son & Co., and became a student at the Philadelphia College of Pharmacy, from which he was graduated in 1854, the subject of his thesis being *Chimaphila umbellata*. He had as his classmate the late John Wyeth, both of them destined to become important figures in American manufacturing pharmacy.

In 1855 Mr. Hance engaged in the manufacture of pharmaceutical and medicinal products on a large scale, the plant being first located near Fourth Street and York Road, in 1857 on Arch Street and 1860 at 509 North Street. Manufacturing Pharmacy was then in its infancy. In 1860 he formed a

co-partnership with Mr. J. Clarkson Griffith under the firm name of Hance, Griffith and Co. The business of the firm grew rapidly and in 1867 the plant was moved to Callowhill and Marshall Streets, where it is still located. In 1869 Dr. James W. White became associated with the firm, and it became Hance Bros. and White, continuing as such until its recent incorporation as Hance Bros. and White, Inc.

Mr. Hance early identified himself with organization work. He became a member of the Philadelphia College of Pharmacy in 1857, and in the same year joined the American Pharmaceutical Association, becoming a life member.

But it was in the work of the Philadelphia Drug Exchange that he took the deepest interest. Elected as a member of the Board of Directors in 1869, he served as such for several years, and in 1873 was made President. During the following four years, he was an active member of the Board of Directors. With Mr. Alexander H. Jones and Mr. H. B. Rosengarten, he was most zealous in securing protection for the drug and chemical industries of the country and promoting their development. He devoted a great deal of time to the subjects of Mutual Fire Insurance for Manufacturers and Wholesalers and tax free alcohol for use in the Arts. He rendered especially valuable services at the time of the Centennial Exposition in pointing out the possibilities of growth of American manufacturing pharmacy. To his efforts and skill is credited most largely the wide-spread advertising that Philadelphia-made pharmaceuticals have received, both in this country and abroad.

In 1878 he was elected Treasurer of the Exchange and was continued as such until 1896, when he was, for the second time, made President. The following year he was again elected Treasurer and was continued in that office until his demise; a total period of service as Treasurer of thirty-six years.

He was one of the earliest members of the Union League, but resigned some years after the Civil War was over, and was an active member of the Philadelphia Board of Trade. He was a prime mover in the organization of the Philadelphia Bourse, being in hearty accord

*It is a curious coincidence that the photograph used in making the illustration of this sketch was taken by F. Gutekunst, of international fame as a photographer, who was a member of the class of 1853 of the Philadelphia College of Pharmacy.

with the objects of that organization and actively working to make Philadelphia and its manufacturing industries most widely known.

He took, also, a deep and active interest in the management of the Germantown Hospital, of which he was a director for many years.

Mr. Hance was widely esteemed for his many lovable qualities of character. "To a large circle of friends," as has been stated, "his death has its personal, poignant regret; to the mercantile and commercial world it marks the cessation of an active force which was of strong influence in the development and upbuilding of a large and important business; while to the community in general it completes a career of effort, and enterprise that was exceptional in its fruitful accomplishments and achievements."

Mr. Hance is survived by two sons—Anthony M. Hance and Edward H. Hance, Jr.

The funeral services were held at the late residence of the deceased, 104 West Tulpehocken Street, Germantown, Philadelphia, on Thursday, December 17th, 1914.

The services were conducted by Rev. Dr. C. H. Arndt, rector of Christ Protestant Episcopal Church, Germantown, and Rev. Dr. Samuel J. Upjohn, rector of the Lasher Protestant Episcopal Church, Germantown.

The honorary pallbearers were: William M. Coates, president of the Board of Trade; Harry H. Good, of New York; Harry B. Rosengarten, president of the Powers-Weightman-Rosengarten Company; Judge William H. Staake, of Common Pleas Court; Francis D. Gowen, General Counsel P. R. R.; George E. Bartol, president of the Philadelphia Bourse; Joseph C. Fraley, of Fraley & Paul, lawyers; William R. Tucker, secretary and assistant treasurer of the Philadelphia Board of Trade, and Consul for Russia; Harry B. French, president of Smith, Kline & French Co.; Dr. Richard V. Mattison, president of Keasbey & Mattison Co.; Richard M. Shoemaker, head of Robert Shoemaker & Co.; Walter V. Smith, president of Valentine H. Smith & Co.; A. Robinson McIlvaine, treasurer of Edward G. Budd Manufacturing Co.; Edward H. Long, head of John H. Long & Co.; Harold E. Gillingham, broker; Prof. Robert W. Blake; Thomas H. Shoemaker, and Harry A. Eveleth.

J. W. E.

GEORGE MERRELL.

"God's Finger Touched Him and He Slept."

On December 12, at his home in Cincinnati, George Merrell, the President of the William S. Merrell Chemical Company, "passed out of the shadow" into eternal rest.

Born in 1846, George Merrell had attained nearly the Scriptural limit of "three score and ten," rounding out a life full of Faith and Charity and Love for all Mankind, and his passing-away was one of those solemn lessons to all that our sands of life are running rapidly, and that we too, like him, should try to leave behind us "foot-prints on the sands of time," that will be of service to our fellows and to all Humanity.

Sprung from a brave New England ancestry, George Merrell embodied in his character, the sturdiness and firmness of the Puritan mingled with the geniality and the sympathy of the aristocracy of the Colonial life, in which brotherhood was felt more than in these material days. A son of a pharmacist, he knew the life and the work of a pharmacist, and thus could enter into intimate relations with the men of his profession.

The Civil War changed his course in life as it did that of many other young men of that trying period. He became a business man rather than a professional one, and developed the firm of the William S. Merrell Co., until it is known thruout the world for the reliability and efficiency of its drug-productions.

He was a 32° Mason, a charter member of the Society of Colonial Wars and the Sons of the Revolution, and an honorary member of many of the pharmaceutical associations in the country. He leaves a widow and three sons. They are Stanley W. Merrell, Judge of the Superior Court; Thurston Merrell and Charles G. Merrell. The following named gentlemen represented the Cincinnati Branch of the A. Ph. A. at the obsequies on Tuesday, the fifteenth ult:— Professors John Uri Lloyd, Charles Apmeyer, Theo. Wetterstroem, C. T. P. Fennell, Dr. A. Zwick, and Messrs. Fred Weissman, D. E. Murphy, Louis Werner, Frank H. Freericks, E. J. Voss, E. L. Pieck and E. H. Thiesing.

NECROLOGY.

GUSTAVUS A. KNABE.

Gustavus Alexander Knabe was born at Maryville, Tenn., July 8, 1853, and moved to Knoxville when only a few years old.

When but sixteen years of age, he entered the drug business as clerk for Chamberland and Albers, of Knoxville, Tenn.

He was graduated from the Maryland College of Pharmacy, class of 1876, and after having worked in the Gay Street Store of Charles Caspari, Jr., of Baltimore, removed to Washington, D. C., where he was employed at the National Hotel Drug Store, then conducted by Scheler and Stephens. After leaving Washington, he served for three years as apothecary on the U. S. S. "Vandalia."

In 1887, he purchased a store at Montgomery, Ala., and with his brother, Henry F. Knabe, conducted a most successful business up to the time of his demise.

Gus Knabe joined the American Pharmaceutical Association in 1876, becoming a life member in 1913.

He was an ardent Mason, holding several offices in his lodge; and was, also, a Knight Templar and a member of the Shrine.

He was a master of his daily work, brought honor upon his craft and won the esteem of all who came to know him.

J. W. E.



THE ALPERS BANQUET.

The Northern Ohio Branch and the Cleveland School of Pharmacy tendered a complimentary banquet to Dr. and Madam Alpers on the evening of December 2., in recognition of the election of the doctor to the highest office in the gift of American Pharmacy, that of President of the American Pharmaceutical Association as briefly noted in the last issue. The occasion was one which was memorable in American Pharmacy and calls for more complete mention.

Among the guests were all those prominent in Cleveland Pharmacy, of whom may be mentioned: Mr. and Mrs. L. C. Hopp, Prof. and Mrs. J. Spenzer, Prof. P. G. Albrecht, Mr. and Mrs. John Krause, Mr. and Mrs. Wm. Hankey, Mr. and Mrs. Marshall, Mr. and Mrs. Carl Schmitt, Mr. and Mrs. Hechler, Mr. and Mrs. Petersilge, Mr. W. H.

Gillmore, Mr. and Mrs. T. Pratt, Mr. and Mrs. Albrecht.

Mr. Lewis C. Hopp presided over the post-prandial exercises and welcomed the guests in an eloquent address testifying to the regard and esteem with which Dr. Alpers is held by the drug-world of Cleveland. Letters and telegrams were read from Prof. Joseph P. Remington, ex-President, G. M. Beringer, Prof. H. V. Arny, Geo. C. Diekmann, Robert S. Lehman, Hugo Kantrowitz, Felix Hirseman, and Romaine Pierson of New York; Eugene P. Selters and Carl Winters of Cleveland, and Geo. B. Kauffman of Columbus, Ohio.

The various drug-interests of Cleveland were particularly represented by Mr. William T. Hankey, the Wholesale Druggists; Mr. E. Petersilge, the Retail Druggists; Mr. John Krause, the Cleveland School of Pharmacy; Professors Spenzer and Albrecht, the Faculty; Mr. Joseph Albrecht, the Alumni Association, and Mr. Henry Mitchell, the Student Body.

Dr. Alpers responded to their felicitous addresses as follows:

Your kind invitation to meet you here at this festive board was received with mingled feelings of embarrassment and pride. I am fully aware of the high honor that such a gathering confers, and deeply recognize the distinction that the receiver of this honor carries with him. I have asked myself again and again, if I really deserve such an elevation, and am afraid that my ability to serve you and the cause of pharmacy has been overrated and your friendship coming from the fullness of your good hearts has gotten the best of your sober judgment of my worth. This embarrassment, however, is coupled with pride, and I hope justified pride, that such a distinguished gathering as yours should have selected me for this high honor. It is therefore in the full recognition of your kindness and the sincere appreciation of your goodness that I express to you all my heartfelt thanks for this beautiful token of your friendship.

The immediate cause for this testimonial is my election to the presidency of the American Pharmaceutical Association. This office is considered by most as the highest honor within the gift of American Pharmacy and is valued accordingly by all members. I am particularly gratified at my election just at this time for the reason that the year of my presidency will be the twenty-fifth anniversary of my membership. I know that to a great extent I owe my nomination to my dear friend, Mr. Lewis C. Hopp, our genial toastmaster, who himself is an ex-president of the Association. My election by a handsome majority showed me the love and esteem of my

fellow members in the Association and I may be pardoned to confess that the moment when I received the announcement of the vote was one of the happiest of my life.

Of all earthly goods I value my membership in the American Pharmaceutical Association the highest. It has been to me a source of infinite joy, satisfaction, learning, instruction, inspiration and blessing. From the first moment that I entered the meeting of the Association—it was at the memorable meeting at the Profile House in the White Mountains—I knew that I had joined a circle of men with whom to associate was a pleasure, a benefit, an honor. I at once saw the immense field of work that this Association had laid out for its loyal members and I also recognized my own shortcomings. But the revelation that this first meeting brought me, became a spur to work, to study and try to become a peer or even a leader among these men of the highest type. It taught me by a convincing lesson that strict loyalty and upright faithfulness to the higher causes of pharmacy would alone be able to battle with the many impeding obstacles and that this battle was a worthy object, and victory the highest ideal, of a true pharmacist's life. This first impression has never left me, it has become firm conviction and will remain with me as long as I live. In this sense I have worked and fought in the councils of the Association, always true to my convictions, and fearless when I had recognized what I considered true and right. Not that I claim that I always was right; nobody can say that he is right all the time, but no matter how different the opinions of leading men were, how fiercely the battle of argument was waged, I never thought less of my opponents, listened to their words with respect, and weighed them carefully. It is thus that truth and right will come to the surface and finally prevail. And how wonderfully do such battles of brains and conviction shine in comparison with the battles of a terrible war, where victory and murder become identical and the destruction of the works of civilization is called a great deed. Here both gain, victor and vanquished, and far from hating or despising each other, become true friends by the recognition of each other's worth and courage. This loyalty and devotion to the causes of pharmacy shall be the guides during my presidency and with the aid of my fellow officers and friends I hope to become a worthy successor to the many excellent presidents that have in the past shaped the destinies of the American Pharmaceutical Association.

I cannot close my remarks without adding a few words to you, my Cleveland friends, in special and tell you how deeply I am affected by your kindness this evening. It is not quite a year that I came to you, unknown to most of you, and took charge of the School of Pharmacy. From the very first day I met with the kindest welcome and warmest reception by all. Pharmacists, students, trustees, fellow-teachers, and also the ladies of Cleveland, the sweet pharmacists,

seemed to envy with each other to make my stay pleasant and my work successful. And when I saw the great opportunities that Cleveland presented to a loyal and earnest teacher, I at once knew that I had found the right place. I plunged into my work with enthusiasm and energy. I gave the students the best that was in me, and watched over each one with the love and full interest that my responsible position demanded. I have been every day, since my arrival, the first one at the school in the morning and the last one at night, believing that a Dean's loyalty requires him to devote his whole time to the great and beautiful work that such an institution affords. I have prepared every lecture carefully and conscientiously and endeavored through word and example to implant into the hearts of the students a deep-seated love for their profession and devotion to their work. In this ideal conception of my duties, I have received the support and assistance of the trustees and members of the school and we have, by joint work and efforts, been able to create a beautiful and flourishing college. But, I consider the present success only the beginning of my work, and hope that each year will surpass the preceding one in good results.

After these words, I need not tell you that I feel happy here in Cleveland, in your midst, and I assure you that this gathering, and this beautiful token of your friendship and esteem, will be a new inspiration to serve you and pharmacy better and more faithfully than before.

Proceedings of the Local Branches

CHICAGO.

The regular monthly meeting was held Tuesday evening, December 15th, following a dinner in honor of Dr. J. H. Beal, who, on account of his recent change of residence to Illinois, now becomes a member of the Chicago Branch.

At the meeting were gathered representatives of the various pharmaceutical interests of Chicago, to discuss proposed amendments to the state pharmacy law. The meeting was especially timely as an important conference of the pharmaceutical interests of the state will be held in January at Springfield, under the auspices of the State Board of Pharmacy, with the aim of framing desirable amendments to the Illinois pharmacy law.

President Jas. H. Wells presided and introduced Mr. Leo. L. Mrazek, of the State Board of Pharmacy, who presented for discussion